

# SUPPLIER DIVERSITY PARTNER

A minority business enterprise, DISYS is certified by the Virginia National Supplier Development Council (VMSDC), with DISYS Headquarters located in McLean, VA, and has achieved reciprocal certifications in Northern CA, Southern, CA, FL, GA, Chicago, NY and NJ, TX, the Southwest and the Midwest, allowing us to deliver our partnering approach in the U.S. and also worldwide.

## Delivering Results You Can Count On

Our partnering approach is focused on your diversity goals and objectives as well as our capabilities and strengths. It has been our experience that diversity organizations value our ability to speak strategically in a technical environment. They also value our willingness to assume project risk to become a key integral contributor on any IT project.

- When the Supplier Diversity organization of one of the world's largest integrated energy companies needed a qualified resource for a critical SAP position in support of a project in Manila, Philippines, DISYS delivered. In 48 hours DISYS provided a well qualified, local resource with SAP project experience and specialized knowledge of the Tariffs, Duties, and Permits (TDP) configuration to work in the Revenue Accounting Group.
- DISYS is the #1 ranked supplier of contingent labor to one of the world's largest oil and gas companies and is currently billing more than \$25 million annually. DISYS delivered specialty high-end, mission-critical, resources to help achieve the customer's project goals.
- When the Supplier Diversity organization of one of the world's largest beverage and snack companies needed a minority partner to monitor their SAP implementation project, DISYS delivered quality assurance resources. These resources assessed and preserved the health of the network and overall technical environment, allowing the customer to achieve improved credibility among internal stakeholders.

### Benefits:

- High-level support to clients
- Vast worldwide expert network
- Onshore/Nearshore/Offshore combination of resources

## Key Factors – Collaboration and Communication

We can deliver the results and value that other minority firms cannot because our partnership approach promotes – first and foremost – information sharing:

- **Unique Value Proposition** – Communicating our unique value to critical stakeholders and key decision-makers in your organization
- **Mission Alignment** – Aligning your organizational mission and project goals with DISYS' core competencies to identify opportunities and deliver immediate results
- **Critical Project Information** – Assessing current and anticipated project challenges to deliver results specific to your business and technical environments