

Strength in Account Management

In today's fast-changing business environment, it's increasingly rare to see business relationships that last. Companies change vendors continuously as they seek partnerships that will meet their needs and expectations. At DISYS, we're the exception to that trend. Our client retention rate is one of the highest in the IT consulting industry, and we're proud that we have earned this loyalty the old-fashioned way—by giving each client the personal attention they deserve.

Meeting Needs, Not Just Filling Slots

Choose DISYS and this difference will be evident from the moment our relationship begins. At the very start, we work on gaining a clear understanding of your specific needs, business culture and strategic objectives. We assign a dedicated account executive in charge of ensuring your total satisfaction. In the unlikely event you are ever dissatisfied with any aspect of our services, your account executive will do whatever it takes to resolve your issues and achieve a positive result.

When recruiting IT talent, we take a similar approach. We take the time to make sure our consultants fully meet your expectations rather than simply pull resources from a bench. This includes conducting rigorous, standardized and in-person skills assessments to ensure they have the requisite technical capabilities. In addition, we make sure our consultants possess the necessary soft skills to make them a strong fit



into *your* corporate culture — a crucial but sometimes overlooked component in a successful consulting arrangement.

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Accessible and Responsive

Our global footprint is another key aspect of our unique approach to account management. With offices in metropolitan areas across the United States and around the world, we meet face-to-face with clients on a regular basis. This, we believe, is a key to understanding your unique business requirements and demonstrating the proven client service that is at the heart of our business.

Contact DISYS today to discover the world-class client service that sets us apart.

DISYS
One World. One Partner.

